



# Sumukha Technologies & Software Pvt. Ltd.,

| Software | ITeS | IoT | Print | AV | TURNKEY | e-Governance |



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CIN NO: U72200KA2017PTC104338

## **VISION**

*“Our aim is to excel as a solution provider within the sectors we cater to.”*

## **MISSION**

*“We aspire to be a customer-centric company, dedicated to cultivating transparency and trust through our service standards.”*





## INSIGHTS FROM SUMUKHA: EXPLORING OUR JOURNEY...

*Founded in May 1999, Sumukha Technologies & Software Pvt. Ltd. is situated in Bangalore and proudly holds certifications, including ISO 9001:2015 for Quality Management Systems and ISO 27001:2013 for Information Security Management Systems. Our fundamental business philosophy is outlined below:*

*Over the last 25 years, we have established a solid reputation by consistently delivering high-quality services with a primary focus on ensuring information security. Our dedication revolves around understanding the unique requirements of each client and creating customized technological solutions to address their specific needs. Collaborating with organizations aspiring to boost their performance and revenue growth, we provide solutions that enhance operational efficiency and establish the competitive edge essential in today's market.*

*Choosing to partner with us empowers your organization to transform from a fixed cost structure to a more adaptable one, offering increased flexibility in addressing uncertainties in the business landscape. We contribute to elevating your profit margins, enhancing shareholder value, allowing you to concentrate fully on core business activities. Our services result in improved efficiency, heightened operational performance, increased productivity, better control over operational costs, heightened accountability, shorter project delivery times, expanded employment opportunities, and access to expertise and superior competency.*

*Our commitment to clients is resolute. We take comprehensive precautions to mitigate potential risks associated with outsourcing work. We make significant efforts to align our services with clients' expectations, minimizing the need for excessive monitoring and training expenses. Upholding the highest integrity and safeguarding the confidentiality of clients' data and information privacy are paramount to us. Adhering to the most stringent security standards, we have implemented robust measures, including CCTV monitoring, access-controlled doors, systems that disable writing devices, a paperless working environment, and routine security audits. We are fully prepared to implement any additional client-mandated procedures as needed.*

## BOARD OF DIRECTORS

## MEET BOARD OF DIRECTORS

*“Together, our Board of Directors plays a pivotal role in shaping the company's future, ensuring a harmonious blend of leadership, innovation, and strategic foresight. Their collective wisdom guides us towards achieving new milestones and maintaining a trajectory of sustained success.”*

### **“Vinay Musale,**

*The role of the Director involves determining the company's position and interactions within the broader global context. While the Director may serve as the public representation of the company, their primary significance lies in being the bridge connecting the company to the external world.*

**Director**



**Meena Nagaraj**

Director



**Anand S**

Director - Finance



**Anoop Balaraman**

Executive Director



**Krishna Kiran**

Executive Director

# OUR SERVICES

## INFORMATION TECHNOLOGY

- ▶ Software Solutions
- ▶ Internet of Things (IoT) Based Systems
- ▶ Web Applications
- ▶ E-Governance Solutions
- ▶ Document Management System



## IT SERVICES

- ▶ Data Processing
- ▶ Data Analysis
- ▶ Language Transliteration and Translation
- ▶ High-Volume Data Conversion from Hard Copy to Soft Copy
- ▶ Voice and Non-Voice Business Process Outsourcing (BPO)



## PRINTING SOLUTIONS

- ▶ Variable Data Reporting and Printing
- ▶ Large Format Printing
- ▶ Security Printing
- ▶ Smart Card & PVC Card Solutions
- ▶ Braille Printing
- ▶ Offset Printing
- ▶ Cad Printing



## TURNKEY PROJECTS

- ▶ Civil Engineering Works
- ▶ Auditorium Works
- ▶ War-Room Projects
- ▶ AV Integration
- ▶ Video Conferencing Solutions
- ▶ Smart Poles
- ▶ Industrial Sheds
- ▶ GIS Solutions
- ▶ Highway Signages
- ▶ Security Monitoring Solutions
- ▶ Electrification Works



# WHY

## CHOOSE US?

Here are several reasons why potential clients or customers might choose our company:

- ✓ **Proven Experience:** With 25 years in the industry, we bring a wealth of experience, having successfully navigated and adapted to evolving technological landscapes.
- ✓ **Reliability and Stability:** Our long-standing presence signifies stability and reliability, assuring clients that we have a track record of delivering consistent and trustworthy software solutions.
- ✓ **Innovation:** We stay at the cutting edge of technology, offering innovative solutions that meet the demands of today's dynamic business environment.
- ✓ **Expert Team:** Our team comprises seasoned professionals with deep industry knowledge, ensuring that our clients benefit from the expertise of skilled and qualified individuals.
- ✓ **Customer-Centric Focus:** We prioritize customer satisfaction, providing excellent customer support and continuously improving our offerings based on client feedback.
- ✓ **Quality Assurance:** Our commitment to delivering high-quality software is backed by rigorous quality control processes and adherence to industry standards.
- ✓ **Scalability and Adaptability:** Our solutions are designed to scale with businesses and adapt to changing technological requirements, ensuring long-term value for our clients.
- ✓ **Customer Success Stories:** Our satisfied clients speak for our capabilities. Explore our case studies and testimonials to see how businesses like yours have benefited from our software solutions.

# WHAT

## WE DO?

- 1 "For the past 25 years, our software company has been a pioneering force in the technology landscape. We specialize in delivering cutting-edge software solutions tailored to meet the evolving needs of businesses across various industries. Our expertise spans from developing robust and scalable applications to implementing innovative solutions that drive efficiency, productivity, and growth.
- 2 At the core of our offerings is a commitment to delivering high-quality products/Services that seamlessly integrate into our clients' work flows. Our seasoned team of experts, with decades of collective experience, ensures that we stay ahead of industry trends and technological advancements.
- 3 Whether it's designing intuitive user interfaces, implementing complex backend systems, or providing comprehensive support and maintenance, we pride ourselves on being a one-stop solution for all things software. Our track record speaks for itself, with a long list of satisfied clients who have experienced the transformative impact of our solutions.
- 4 In a rapidly changing digital landscape, we continue to lead the way with innovation, adaptability, and a customer-centric approach. We're not just a software company; we're your strategic partner in navigating the digital future. Choose us for reliability, expertise, and a quarter-century legacy of delivering excellence in every line of code."



## CERIFICATION & ACCREDITATION



- » *Recognized as an MSME Enterprise.*
- » *Public Works Department Karnataka Licence.*
- » *Certified for ISO 9001:2015 Quality Management System.*
- » *Compliant with ISO 27001:2013 Information Security Management Systems.*
- » *Certified for Implementation of SOP for handling Elector Data of Election Commission of India.*
- » *Accredited and Empanelled with BHEL, BEML, BEL, HAL, ISRO, DRDO, and TATA ADVANCED SYSTEMS.*
- » *Registered with Import Export IEC - 0711033846.*
- » *Authorized Partner for HP.*
- » *Authorized Partner of ATDSC for AV Equipments.*



# OUR ESTEEMED CLIENTS



## BRAILLE ELECTOR PHOTO IDENTITY CARD

Led the innovation in creating and printing Braille Elector Photo Identity Cards, which were officially launched by the Chief Election Commissioner of the Election Commission of India on July 18, 2018. Additionally, engineered a software application dedicated to producing Braille Elector Photo Identity Cards directly from the ECI Database.



Braille EPIC Card launched by CEC on 18 July, 2018



Braille EPIC Card issuing by His Excellency Governor of Karnataka



# OUR MAJOR ACHIEVEMENTS

- † Preparation and supply of 2 million High Security PVC EPIC Cards after implementation of SOP to Election Commission of India.
- † Preparation and supply of 2.5 million PVC EPIC Cards to Election Commission of India.
- † Digitizing of Enrolment forms & Issue of PVC Cards for 4.8 million beneficiaries of Yeshasvini Health Care Scheme across Karnataka.
- † Digitizing of Survey settlements & Land Records of Department of Revenue, Karnataka from the first Land Survey in 18th century to till Date.
- † Printing & Publication of Socio Economic and Caste Census 2015 survey results.
- † Enrolment & Issuing of Smart cards for BPL Beneficiaries of RSBY Health Project
- † Pioneered the design and printing of Braille Elector Photo Identity Cards, inaugurated by the Chief Election Commissioner of the Election Commission of India on July 18, 2018. Developed a software application for generating Braille Elector Photo Identity Cards from the ECI Database.
- † Created a cloud-based application for the registration and renewal of beneficiaries, along with MIS reports, for the Yeshasvini Cooperative Farmers Health Care Scheme.
- † Implemented an Early Warning System for the Disaster Management Department, an Internet of Things (IoT) based Centralized Public Broadcast System, including fabrication, civil work, Electrification & Commissioning in various vulnerable Grama Panchayats in the various Districts of Karnataka.
- † Successfully scanned and digitized Employment Exchange data from all 33 Exchanges across Karnataka using the SKILLDMS Web application.
- † Established the State Emergency Operations Centre, featuring soundproofing, video wall integration, video conferencing, and other audiovisual integrations on a turnkey basis for the Karnataka Disaster Management Authority, Government of Karnataka.
- † Media Room & Training Centre for Karnataka State Natural Disaster Monitoring Centre.
- † Video Conferencing solutions for Karnataka State Natural Disaster Monitoring Centre.
- † Developed a cloud-based application for the registration of Co-operative Societies, generating various types of reports and dashboards to support the Ease of Doing Business Initiative for the Registrar of Co-operative Societies.
- † Designed a software application to address various requirements during the BBMP General Election in 2015, including web publication of the electoral roll, a web and SMS-based voter search engine, affidavits and lists of contesting candidates, and polling personnel information. Introduced a web application for an SMS-based Poll Day Monitoring System during the BBMP General Election in 2015, which marked the first implementation of its kind in India for local body elections. Developed a web application for the Counting Management System, offering various dashboard access and real-time updates for the BBMP General Election in 2015.
- † Designed & Development of content management system based website for the State Election Commission of Karnataka, Yeshasvini Trust Karnataka, Karnataka Telecom Department Employees Co-operative Society Ltd, South American International University, Karnataka Co-operative Federation, etc.,
- † Printing & Supply of Various types of User Manuals & Diagrams for Defence equipment's to BEL, BEML, HAL & TATA Power (SED)
- † Pilot Project for Digitizing of financial records for implementation of core banking for Department of Posts.
- † Transliteration from English to Kannada of Course material of SKILL INDIA MISSION.
- † Printing & Supply All Revenue records to be handed over to all at their Doorstep.
- † Development of Cloud Based application to monitoring Zero Budget Natural Farming project under taken in various districts in Karnataka.
- † Delimitation, Computerization & Printing of Electoral roll for 74 assembly constituencies in 12 districts of Karnataka.
- † Total computerization of Income Tax-Exemptions section for Department of Income Tax, which was appreciated and awarded as the Best Practice by DIT, New Delhi.
- † Supply, installation & commissioning of LED Display with real-time rates of commodities transacted at the APMC's.
- † Printing & Installation of all the branding for INDIRA CANTEEN across Karnataka.
- † We have been Associated with Election Commission of India from last 25 Years for various printing & other Information Technology requirements for conduct of Elections across India.



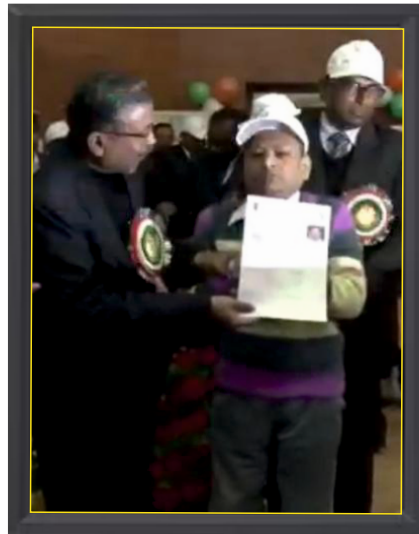
Photo Exhibition of Voter Awareness of Karnataka General Election 2018 under SVEEP activities



Braille EPIC Card launched by ECI on 18 July, 2018



Braille EPIC Card issuing by His Excellency Governor of Karnataka



Braille EPIC Card Issuing by Chief Electoral Officer, Bihar



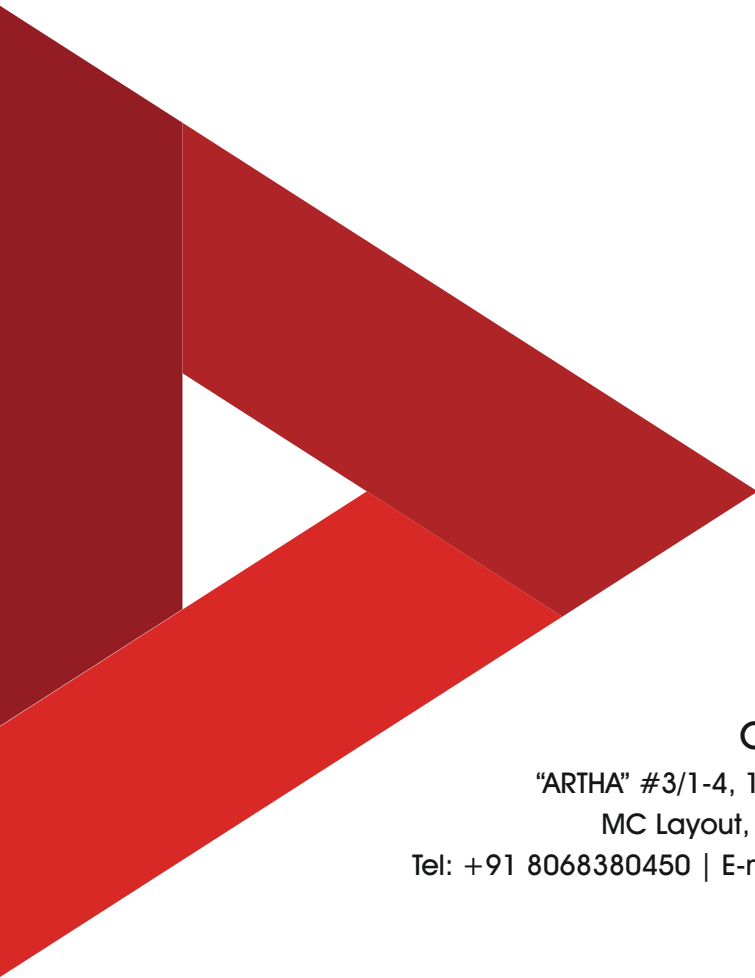
Braille EPIC Card Issuing by District Magistrate, Patna, Bihar



Certificate of Appreciation from Hon, Chief Minister, Karnataka

Yeshasvini Health Scheme launched by Hon, Chief Minister, Karnataka





## Corporate Office

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